

BA18
TIME--8:00-11:30
ROOM--BUS 42
INSTRUCTOR--SONNY FESTEJO
OFFICE--B3
PHONE--3320
OFFICE HOURS--BY ARRANGEMENT
TEXT--BUSINESS LAW AND THE REGULATION OF BUSINESS-7TH EDITION

1. BA18 IS A 4 UNIT CLASS THAT MAY BE TAKEN CR/NC UNLESS BA18 IS IN YOUR MAJOR.
2. IN THIS COURSE, WE WILL COVER THE FOLLOWING TOPICS: CRIMINAL LAW, TORT LAW, LABOR LAW, CONTRACT LAW, AGENCY, BUSINESS STRUCTURES, INTERNATIONAL LAW, AND SELECTED CHAPTERS AS TIME ALLOWS. I AM GOING TO TRY TO COVER CHAPTERS 1-18, 29-34, 39, 42, AND 52. IT IS YOUR RESPONSIBILITY TO READ THESE CHAPTERS BEFORE I LECTURE ON THEM AND BE ABLE TO DISCUSS THEM IN CLASS.
3. GRADING: ALL EXAMS ARE WORTH 100 POINTS.
 - A. (500) POINTS) 6 TESTS: THE EXAM WILL BE COMPOSED OF MULTIPLE CHOICE, TRUE/FALSE, FILL IN QUESTIONS, AND AN ESSAY QUESTION. THE LOWEST TEST SCORE OF THE FIRST 5 TESTS WILL BE THROWN OUT. THE ESSAY WILL BE WORTH 24 POINTS AND THE REST OF THE EXAM WORTH 76 POINTS. TESTS WILL BE GRADED ON A VARIABLE CURVE IF A STUDENT GETS A 90 OR BETTER ON THE INITIAL EXAM; OTHERWISE, IT WILL BE SCORED SO THAT THE AVERAGE IS 65 OR BETTER.

RULES FOR EXAMS:

1. YOU MUST USE AN 888-E SCANTRON ONLY.
 2. USE A #2 PENCIL.
 3. WRITE YOUR NAME ON YOUR EXAM.
 4. WRITE YOUR NAME ON YOUR SCANTRON.
 5. SELECT THE BEST CORRECT ANSWER.
 6. ANSWER YOUR FILL-INS ON YOUR SCANTRON.
 7. ANSWER YOUR ESSAY ON YOUR SCANTRON.
 8. ONCE YOU RECEIVE YOUR EXAM, IF YOU LEAVE, YOU ARE FINISHED.
 9. THE FIRST EXAM YOU MISS, YOU MUST TAKE A 0 SCORE. IF YOU MISS A SECOND EXAM, YOU MUST MAKE IT UP WITHIN ONE WEEK OF YOUR RETURN. THE MAKEUP EXAM WILL BE AN ESSAY SO BRING A BLUE BOOK. NO OTHER MAKEUPS WILL BE ALLOWED.
 10. NO NAME ON YOUR EXAM OR SCANTRON-2 POINTS FOR EACH ITEM LEFT OFF.
 11. EXAMS WILL BE GIVEN THE NEXT CLASS FOLLOWING COMPLETION OF LECTURE MATERIAL.
- B. (100 POINTS) I WILL ASSIGN CASES AT THE END OF EACH CHAPTER. I WILL COLLECT DURING THE CLASS FOR GRADING. EACH BRIEF COLLECTED WILL BE WORTH 25 POINTS. EACH BRIEF MUST BE TYPED AND BE 1 PAGE OR LESS IN LENGTH. ANY OTHER FORM WILL RECEIVE NO CREDIT. BRIEFS WILL BE COLLECTED AT THE BEGINNING OF CLASS. YOU MAY DO THESE COLLECTIVELY, IF YOU LIKE.
 - C. (100 POINTS) PAPER--YOUR PAPER MUST BE TYPED. DO YOUR OWN WORK--DON'T PLAGIARIZE. THE PAPER WILL BE GRADED AS FOLLOWS: 90% WILL BE CONTENT AND 10% PUNCTUATION AND GRAMMAR. YOUR PAPER IS DUE ON OR BEFORE JUNE 21.
4. GRADING SCALE: IN THE EVENT WE DON'T COMPLETE ALL EXAMS, THE GRADING SCALE WILL BE ADJUSTED DOWNWARD. SEE #14. YOU MAY SELECT THE CRITERIA FOR YOUR GRADING.

EXAMS ONLY

B yes *BC*

C no *BC*

EXAMS ONLY

EXAMS PLUS 1

EXAMS PLUS 2

A=450+
B=400-449
C=325-399
D=250-324
F=249-

A=540+
B=480-539
C=390-479
D=300-389
F=299-

A=630+
B=560-629
C=455-559
D=350-454
F=349-

5. LATE PAPER/BRIEFS--IF YOU DO NOT TURN IN YOUR PAPER OR BRIEFS ON TIME, YOU WILL LOSE 10 POINTS FOR YOUR PAPER AND 2 POINTS FOR YOUR BRIEF EACH DAY IT IS NOT TURNED IN. A DAY IS A SCHOOL DAY. LATE IS 5 MINUTES AFTER THE BEGINNING OF CLASS.
6. EXTRA CREDIT--YOU MAY DISCUSS CASES IN THE CHAPTERS AFTER I HAVE FINISHED LECTURING ON THE CHAPTER. YOU MAY DISCUSS 3 CASES VALUED AT 5% OF YOUR GROSS POINTS. THE ONLY ONE WHO WILL RECEIVE CREDIT IS THE ONE WHO INITIALLY DISCUSSES THE CASE.
7. IF YOU WISH TO ARGUE AN EXAM, YOU MUST MAKE AN APPOINTMENT TO DO SO BEFORE THE NEXT EXAM IS GIVEN. EXCEPTION--YOU MAY NOT ARGUE THE FINAL.
8. IF YOU WANT TO KNOW YOUR GRADE, BRING A SELF ADDRESSED STAMPED POSTCARD TO THE FINAL.
9. YOU MAY TAKE THE FINAL ONLY DURING THE DESIGNATED FINAL TIME. PLEASE DO NOT ASK TO TAKE YOUR FINAL AT ANY OTHER TIME FOR ANY REASON. THE FINAL IN THIS COURSE IS ON FRIDAY JUNE 28.
10. YOU ARE RESPONSIBLE FOR EVERYTHING DISCUSSED IN CLASS. IF YOU ARE ABSENT, IT IS YOUR RESPONSIBILITY TO FIND OUT WHAT YOU MISSED. I RECOMMEND YOU TRADE PHONE NUMBERS WITH ANOTHER CLASS MEMBER SO YOU CAN EXCHANGE INFORMATION.
11. PAPERS TURNED IN WILL NOT BE RETURNED. IF YOU WISH TO SEE YOUR PAPER AFTER IT IS GRADED, PLEASE MAKE AN APPOINTMENT DURING MY OFFICE HOURS.
12. THE DROP DATE FOR THIS TERM IS JUNE 14. REMEMBER, YOU SIGNED UP FOR THIS CLASS, IT IS YOUR RESPONSIBILITY TO FILL OUT THE PAPER WORK TO DROP BEFORE THE DROP DATE. I WILL NOT SIGN ANYTHING TO LET YOU DROP THE CLASS.
13. NO FOOD OR DRINK IN THE CLASSROOM.
14. PLEASE TURN OFF ALL PAGERS, CELL PHONES, WATCHES AND TAKE OFF YOUR HATS AND SUNGLASSES. IF, AFTER I START MY LECTURE, SOMEONE IS WEARING A HAT OR SUNGLASSES OR A PAGER OR CELL PHONE, OR WATCH GOES OFF, WE WILL TAKE A 10 POINT 1 QUESTION FILL IN QUIZ. THOSE POINTS WILL BE ADDED TO THE GRADING SCALE.

I HAVE HAD THE OPPORTUNITY TO READ THE ABOVE AND TO ASK ANY QUESTIONS CONCERNING ITS CONTENTS BY WAY OF EXPLANATION AND CLARIFICATION.

SIGNATURE *Brian Crow*

PRINT YOUR NAME Brian Crow