



# BUSINESS BUSINESS ADMINISTRATION 2012-2013

Name: \_\_\_\_\_

SSN/ID: \_\_\_\_\_

Date: \_\_\_\_\_

Complete the following program of study:

Associate in Science Degree				
Major requirements (31-38 units minimum)				
A grade of “C” or better is required in the following courses:	units	completed	in progress	planned
Business Administration Core (18 units)				
ACCTG 40 – Applied Accounting (3) or ACCTG 1A – Principles of Accounting (4)	3-4			
BA 5 – Business Communications	3			
BA 10 – Introduction to Business	3			
BA 19V – Cooperative Work Experience, Business (1) or BA 27 – Students in Free Enterprise SIFE (1) or BA 47 – Careers-Business (1)	1			
BA 33 – Human Relations in Business	3			
BA 39 – Finite Mathematics for Business (3) or *DS 117 – Business Mathematics (3) or STAT 7 – Elementary Statistics (4)	3-4			
ECON 1A – Macroeconomics	3			
ECON 1B – Microeconomics	3			
IS 15 – Computer Concepts	3			
Complete one of the following options:				
Accounting Option (11 units) (R.205A.AS)				
ACCTG 1A – Principles of Accounting	4			
ACCTG 1B – Principles of Accounting	4			
ACCTG 31 – Computerized Accounting	3			
Entrepreneurship Option (9 units) (R.205B.AS)				
BA 38 – Operation of the Small Business	3			
BA 52 – Introduction to Entrepreneurship	3			
MKTG 10 – Marketing	3			

Continued on back

General Business Option (9 units) (continued on back) (R.205C.AS)						
Select 9 units from the following: (units in parenthesis) ACCTG 1A – Principles of Accounting (4) ACCTG 1B – Principles of Accounting (4) ACCTG 31 – Computerized Accounting (3) **BA 12 – Introduction to Hospitality (3) BA 15 – Introduction to Management (3) BA 34 – Fundamentals of Investing (3) BA 38 – Operation of the Small Business (3) BA 52 – Introduction to Entrepreneurship (3) **BA 55 – Introduction to Logistics (3) **BA 59 – Applications in Logistics Management (3) IS 40A – Internet Concepts and Design (3) IS 60 – Operating Systems (2) IS 62 – Computer Configuration and Troubleshooting (2.5) MKTG 10 – Marketing (3) **MKTG 11 – Salesmanship (3) MKTG 12 – Advertising and Promotion (3) **MKTG 14 – Retailing (3) **RE 40 – Real Estate Principles (3) **RE 41 – Real Estate Practice (3) **RE 42 – Legal Aspects of Real Estate (3) **RE 43 – Real Estate Appraisal (3)	9					
		Information Systems Management Option (9 units) (R.205D.AS)				
		IS 18 – Spreadsheet Fundamentals	1.5			
IS 40A – Internet Concepts and Design	3					
IS 60 – Operating Systems	2					
IS 62 – computer Configuration and Troubleshooting	2.5					
Logistics/Distribution Option (6 units) (R.205E.AS)						
**BA 55 – Introduction to Logistics	3					
**BA 59 – Applications in Logistics Management	3					
Management Option (9 units) (R.205F.AS)						
BA 15 – Introduction to Management	3					
BA 38 – Operation of the Small Business	3					
MKTG 10 – Marketing	3					
Marketing Option (6 units) (R.205G.AS)						
MKTG 10 – Marketing	3					
**MKTG 11 – Salesmanship	3					
or **MKTG 14 – Retailing						
MKTG 12 – Advertising and Promotion	3					
Real Estate Option (9 units) (R.205H.AS)						
**RE 40 – Real Estate Principles	3					
Select six units from the following: **RE 41 – Real Estate Practice **RE 42 – Legal Aspects of Real Estate **RE 43 – Real Estate Appraisal	6					

Notes: \* DS 117 will not meet the math competency for graduation requirements.

\*\* These courses are not offered on a regular basis. See department for scheduling information.

Faculty Advisors: Mr. Matt Alanis (WI), Mr. Jose Castaneda (WI), Ms. Tamara Epperson (Madera),  
Mr. Eric Nasalroad (Reedley), and Mr. Michael Sorensen (Reedley)