



**BUSINESS
BUSINESS ADMINISTRATION
2011-2012**

Name: _____

SSN/ID: _____

Date: _____

Complete the following program of study:

Associate in Science Degree				
Major requirements (31-38 units minimum)				
A grade of "C" or better is required in the following courses:	units	completed	in progress	planned
Business Administration Core (18 units)				
ACCTG 40 – Applied Accounting (3) <i>or</i> ACCTG 1A – Principles of Accounting (4)	3-4			
BA 5 – Business Communications	3			
BA 10 – Introduction to Business	3			
BA 19V – Cooperative Work Experience, Business (1) <i>or</i> BA 27 – Students in Free Enterprise SIFE (1) <i>or</i> BA 47 – Careers-Business (1)	1			
BA 33 – Human Relations in Business	3			
BA 39 – Finite Mathematics for Business (3) <i>or</i> *DS 117 – Business Mathematics (3) <i>or</i> STAT 7 – Elementary Statistics (4)	3-4			
ECON 1A – Macroeconomics	3			
ECON 1B – Microeconomics	3			
IS 15 – Computer Concepts	3			
Complete one of the following options:				
Accounting Option (11 units) (R.205A.AS)				
ACCTG 1A – Principles of Accounting	4			
ACCTG 1B – Principles of Accounting	4			
ACCTG 31 – Computerized Accounting	3			
Entrepreneurship Option (9 units) (R.205B.AS)				
BA 38 – Operation of the Small Business	3			
BA 52 – Introduction to Entrepreneurship	3			
MKTG 10 – Marketing	3			
General Business Option (9 units) (continued on back) (R.205C.AS)				
ACCTG 1A – Principles of Accounting	4			
ACCTG 1B – Principles of Accounting	4			
ACCTG 31 – Computerized Accounting	3			
BA 12 – Introduction to Hospitality	3			
BA 15 – Introduction to Management	3			
BA 34 – Fundamentals of Investing	3			

Continued on back

General Business Option (9 units) (continued from front)				
BA 38 – Operation of the Small Business	3			
BA 52 – Introduction to Entrepreneurship	3			
BA 55 – Introduction to Logistics	3			
BA 59 – Applications in Logistics Management	3			
IS 40A – Internet Concepts and Design	1.5			
IS 45 – Computer Configuration and Troubleshooting	3			
IS 60 – Operating Systems	2			
MKTG 10 – Marketing	3			
MKTG 11 – Salesmanship	3			
MKTG 12 – Advertising and Promotion	3			
MKTG 14 – Retailing	3			
RE 40 – Real Estate Principles	3			
RE 41 – Real Estate Practice	3			
RE 42 – Legal Aspects of Real Estate	3			
RE 43 – Real Estate Appraisal	3			
Information Systems Management Option (8 units) (R.205D.AS)				
IS 18 – Spreadsheet Fundamentals	1.5			
IS 40A – Internet Concepts and Design	3			
IS 45 – Computer Configuration and Troubleshooting	1.5			
IS 60 – Operating Systems	2			
Logistics/Distribution Option (6 units) (R.205E.AS)				
BA 55 – Introduction to Logistics	3			
BA 59 – Applications in Logistics Management	3			
Management Option (9 units) (R.205F.AS)				
BA 15 – Introduction to Management	3			
BA 38 – Operation of the Small Business	3			
MKTG 10 – Marketing	3			
Marketing Option (6 units) (R.205G.AS)				
MKTG 10 – Marketing	3			
MKTG 11 – Salesmanship or MKTG 14 – Retailing	3			
MKTG 12 – Advertising and Promotion	3			
Real Estate Option (9 units) (R.205H.AS)				
RE 40 – Real Estate Principles	3			
Select 2 from the following: RE 41 – Real Estate Practice RE 42 – Legal Aspects of Real Estate RE 43 – Real Estate Appraisal	6			

Notes: *DS 117 will meet major requirements but not the math competency for the degree.

Faculty Advisors: Mr. Jose Castaneda (NC), Ms. Tamara Epperson (Madera), Mr. Eric Nasalroad (Reedley), and Mr. Michael Sorensen (Reedley)