**PROGRAM DESCRIPTION FORM**

**New Program/Changes to**

# PROGRAM DESCRIPTION

|  |  |
| --- | --- |
| Proposing Department: | Agriculture |
| Department Chair Signature: |  |
| Dean of Instruction Signature: |  |

*Note: following approval, the information you provide here will appear in the college catalog. Please take care to be brief, clear and accurate*.

|  |  |  |
| --- | --- | --- |
| **Program Name\*:** | Agriculture Business Management | Effective: December 8, 2009 |

 (check one box only; submit a separate form for each program description)

 🞏 Certificate

 **☑ Certificate of Achievement**

🞏Associate in Arts Degree (Major)

 🞏 Associate in Science Degree (Major)

 🞏 Transfer Preparation

 🞏 Other

**Intended Outcomes** (maximum 150 words; be succinct, but be as concrete as possible; what can students expect?)

Students who complete the outlined course of study will be prepared for entry-level positions in Agriculture Business. Skills acquired include determining the most profitable levels of production for various farm enterprises, preparing and delivering an effective sales presentation for a familiar agricultural product, calculating and explaining the costs of production, creating a balance sheet, cash flow statement, and income statement for a farm business, evaluating and selecting computer hardware and software appropriate to agricultural business applications.

 AG 1 Computer Applications in Agriculture 3

 AG 2 Agricultural Economics 3

 AG 3 Agriculture Accounting 3

 AG 4 Farm Management 3

 AG 5 Ag Sales & Communications 3

 Total Units 15