



**BUSINESS ADMINISTRATION:
ACCOUNTING, ENTREPRENEURSHIP,
GENERAL BUSINESS, INFORMATION
SYSTEMS MANAGEMENT, MANAGEMENT,
MARKETING OPTIONS
2016-2017**

Name: _____

ID: _____

Date: _____

Complete the following program of study:

Associate in Science Degree					
Major requirements (34-38 units minimum)					
A grade of "C" or better is required in the following courses:	C-ID	units	completed	in progress	planned
Business Administration Core (18 units)					
ACCTG 40 – Applied Accounting <i>or</i> ACCTG 4A – Financial Accounting	ACCT 110	4			
BA 5 – Business Communications		3			
BA 10 – Introduction to Business	BUS 110	3			
BA 19V – Cooperative Work Experience, Business <i>or</i> BA 27 – Students in Free Enterprise SIFE/Collegiate Entrepreneurs Organization <i>or</i> BA 47 – Careers-Business		1			
BA 33 – Human Relations in Business		3			
BA 39 – Finite Mathematics for Business (3) (units in parenthesis) <i>or</i> STAT 7 – Elementary Statistics (4)	*MATH 130 MATH 110	3-4			
ECON 1A – Principles of Macroeconomics	ECON 202	3			
ECON 1B – Principles of Microeconomics	ECON 201	3			
IS 15 – Computer Concepts	ITIS 120	3			
Complete one of the following options:					
Accounting Option (11 units) (R.205A.AS)					
ACCTG 4A – Financial Accounting	ACCT 110	4			
ACCTG 4B – Managerial Accounting	ACCT 120	4			
ACCTG 31 – Computerized Accounting		3			
Entrepreneurship Option (9 units) (R.205B.AS)					
BA 38 – Operation of the Small Business		3			
BA 52 – Introduction to Entrepreneurship		3			
MKTG 10 – Marketing		3			

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General Business Option (9 units) (R.205C.AS)					
Select 9 units from the following: (units in parenthesis)	ACCT 110 ACCT 120	9			
ACCTG 4A – Financial Accounting (4)					
ACCTG 4B – Managerial Accounting (4)					
ACCTG 31 – Computerized Accounting (3)					
BA 15 – Introduction to Management (3)					
BA 34 – Fundamentals of Investing (3)					
BA 38 – Operation of the Small Business (3)					
BA 52 – Introduction to Entrepreneurship (3)					
IS 40A – Web Development with HTML (3)					
IS 60 – Operating Systems (2)					
IS 62 – Computer Troubleshooting and Maintenance (2.5)					
MKTG 10 – Marketing (3)					
**MKTG 11 – Salesmanship (3)					
**MKTG 12 – Advertising and Promotion (3)					
Information Systems Management Option (9 units) (R.205D.AS)					
IS 18 – Spreadsheet Fundamentals		1.5			
IS 40A – Web Development with HTML		3			
IS 60 – Operating Systems		2			
IS 62 – Computer Troubleshooting and Maintenance		2.5			
Management Option (9 units) (R.205F.AS)					
BA 15 – Introduction to Management		3			
BA 38 – Operation of the Small Business		3			
MKTG 10 – Marketing		3			
Marketing Option (9 units) (R.205G.AS)					
MKTG 10 – Marketing		3			
**MKTG 11 – Salesmanship		3			
**MKTG 12 – Advertising and Promotion		3			

Notes: * Pending review and approval by C-ID.

** These courses are not offered on a regular basis. See department for scheduling information.

Faculty Advisors: Ms. Tamara Epperson (Madera), Mr. Eric Nasalroad (Reedley), and Mr. Michael Sorensen (Reedley)